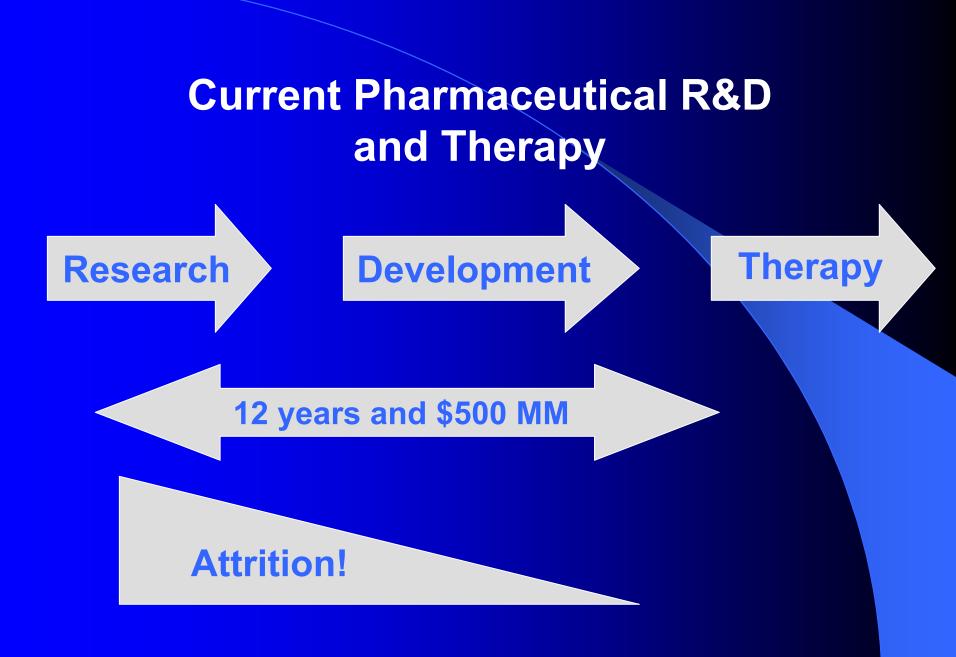
PHARMACOGENOMICS and PHARMACEUTICAL RESEARCH, DEVELOPMENT and THERAPY

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Drug Discovery Research



The Discovery Process

- High-throughput screening of libraries of compounds against targets to active molecules, called 'hits'
- Chemical optimization of hits in broader array of tests to generate 'leads'
- Further characterization of 'leads' to generate 'development candidates'

Discovery Targets are the Main Issue

- All known effective drugs are directed against a few hundred receptors or enzymes
- Much effort and money has been wasted on drug discovery against non-validated targets
 - precedented targets are valued but limit breakthrough innovation
 - targets based on scientific hypothesis are risky

Genomics or Genetics Approach?

Genomics

- data mining of sequences
- targets need much functional validation to relate them to a disease process
- amenable to high throughput screening

Genetics

- identifying disease-related susceptibility genes
- always relevant, but not automatically valid as a target
- often not amenable to high throughput screening

Functional Validation Methods

- Differential gene expression
- Transgenic Animals
- Proteomics
 - a drug generally requires a sub-Angstrom fit with its target receptor or enzyme
 - in general, we can't predict the folding of a protein with sufficient accuracy

DNA Microarrays or 'Chips"

A microarray of oligonucleotides or DNA clones on a glass plate

Used to

test for SNPs or other sequence variations

 profile gene expression in a cell or organism

DNA chips enable large scale, fast, inexpensive DNA tests

Potential Applications of Pharmacogenomics In Pharmaceutical R&D and Drug Therapy

Research

Development

Therapy

- Identify new therapeutic targets
- Identify new disease mechanisms
- Identify new disease susceptibility genes

Clinical Research & Development



Drug Development Why do compounds fail clinically?

Pharmacokinetics

Variability in absorption and metabolism

Safety

Rare occurrence of serious adverse events

Efficacy

- Unrecognized disease heterogeneity

- Variable therapeutic responses

Effectiveness

Establishing efficacy

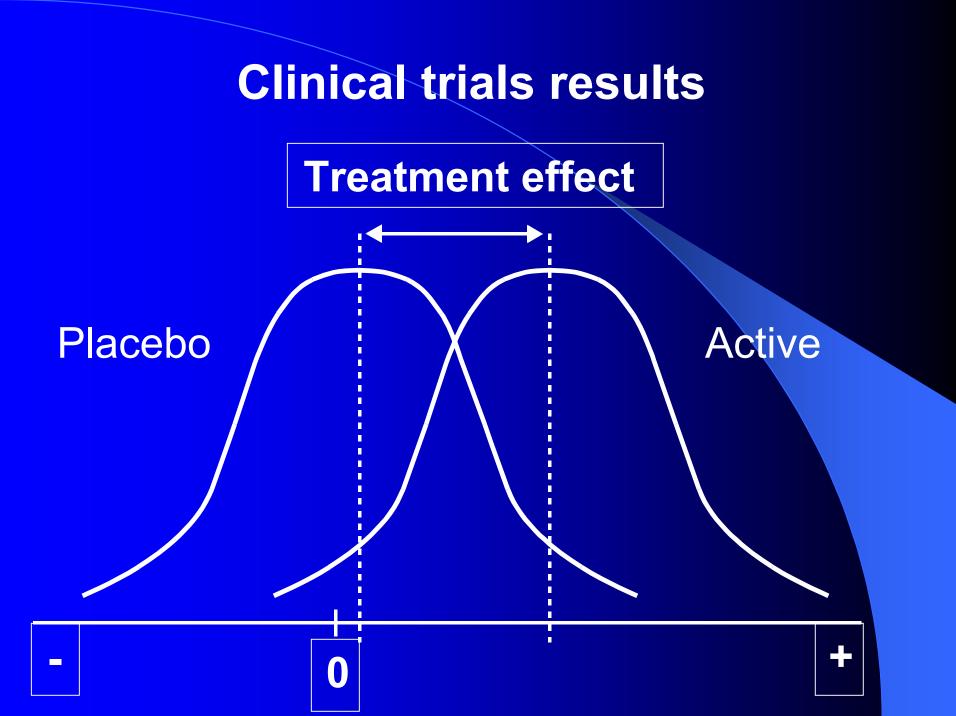
Heterogeneous groups of patients, with polymorphic genetic backgrounds

different underlying disease susceptibility genes

- genetic polymorphism of the drug target

different non-disease genetic background

Fixed, rather than individually optimal dosage



How can genomics help?

Pharmacokinetics – metabolism genes
- Predict profiles in individuals and populations

Safety – drug target genes
 Identify predisposition to side effects

Efficacy – disease susceptibility and drug target genes - Confirm clinical diagnosis and distinguish disease subtypes

Effectiveness – diseased susceptibility genes

 Identify prognostic variables (disease severity progression rate, associated conditions)

Phase 1 Drug Metabolism Bioavailability

Phase 2 Efficacy Select subjects with variants and confirm or exclude effect

Determine if known variants predict efficacy

Use phase 1 & 2 data to conduct more efficient clinical trials

Phase 4 Effectiveness, Safety & New Indications

Phase 3

Efficacy and Safety

Validation Case-control for rare effects Extend our understanding of disease

PGx

APOE Genotyping in AD Clinical Trials

APOE genotype, and more specifically the E4 allelle, is associated with

- age of onset of AD
- family history of AD
- gender

But not with

rate of decline

efficacy of galantamine (Reminyl) or donepezil (Aricept®) treatment

Future of drug development

Today:

Drug development based on populations – Undifferentiated treatment

Tomorrow:

Drug development takes into account variation between individuals – Differentiated treatment

Current label information

Herceptin: "indicated for the treatment of patients with metastatic breast cancer whose tumors overexpress the HER2 Proteins. Her2 protein overexpression is observed in 25%-30% of primary breast cancers"

Risperdal: "The enzyme catalyzing hydroxylation of risperidone to 9-OH risperidone is CYP 2D6, also called debrisoquin dehydroxylase. CYP 2D6 is subject to genetic polymorphism (about 6-8% of Caucasians and a very low percent of Asians have little or no activity)"

Potential Applications of Pharmacogenomics In Pharmaceutical R&D and Drug Therapy

Research

- Identify new therapeutic targets
- Identify new disease mechanisms
- Identify new disease

Development

Therapy

- > Correlate genotype with drug efficacy, safety and metabolism
- Stratification of disease subtypes (better diagnosis)
- susceptibility genes > Validate responders and non-responders to a drug
 - Correlate genotype with disease progression

Drug Therapy



Rational drug therapy: the issue

- "If it were not for the great variability among individuals, medicine might as well be a science and not an art" Sir William Ossler, 1892 [Roses, A.D.: Nature 405: 857, 2000]
- Little rational polytherapy
- How to apply statistical 'truths' to an individual patient's therapy?

Single nucleotide polymorphisms [SNPs] markers

A polymorphism occurs about once every 1000 nucleotides between individuals:

ATATAGCCGAGTTGACTATGGTACTG ATATAGCCGAGTTGACTATGGTACTG

- Can occur in coding regions: cSNPs
- May or may not have functional consequences
- Amenable to large-scale automated scoring on chips

PHARMACOGENOMICS What Are the Implications Of These Genetic Variations

Some differences have functional consequences and account for variation

- in disease phenotype or in disease susceptibility
- in drug response or side effect propensity

Not all people will react to the same extent, with the same response to the same dose of the same drug

Some differences can be useful biomarkers

Prediction of drug response

…a combination of 6 polymorphisms in neurotransmitter-receptor related genes resulted in a 76.7% success in the prediction of the clozapine response (p=0.0001)....[Arranz, MJ.: Lancet Vol 355, No. 9215: 1615-6, 2000]

Intersponsiveness of asthma patients to albuterol was connected to 2 common SNP haplotype markers for beta2-receptor...[Drysdale, CM.: Proceedings of the National Academy of Sciences, US, Vol 97, No 19: 10483-8, 2000]

A Vision on the Future

- Individual patients will receive customized therapeutic advice, based on their likely response to different medicines
- This advice will pertain to
 - choice, based on efficacy, safety, effectiveness
 - dose and regimen

A Vision on the Future

- This advice will be derived from information of the individual patient's DNA
- SNPs will be the genetic markers of choice
- The technology platform will be microarrays ('chips') that contain panels of abbreviated SNP linkage disequilibrium profiles

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Therapy

- Select most likely effective drug
- Individualize dosing
 - Minimize safety risk
- Cost effective health care management